**Profit and Loss Statement for Construction Material Shop**

**From year 2014 to year 2016**

|  |  |  |  |
| --- | --- | --- | --- |
| **Revenues (USD)** | **31/12/2014** | **31/12/2015** | **31/12/2016** |
| Sales | 58,320.0 | 64,800.0 | 72,000.0 |
| COGS | 43,740.0 | 48,600.0 | 54,000.0 |
| **Gross profit** | **14,580.0** | **16,200.0** | **18,000.0** |
| **Operating expenses** |  |  |  |
| Trucks maintenance | 324.0 | 360.0 | 400.0 |
| Petrol | 900.0 | 900.0 | 900.0 |
| Utilities | 486.0 | 540.0 | 600.0 |
| Other expenses | 810.0 | 900.0 | 1,000.0 |
| **Total expenses** | **2,520.0** | **2,700.0** | **2,900.0** |
| **Net profit** | **12,060.0** | **13,500.0** | **15,100.0** |

**Prepared by**

**Miss. Leang Mesa**

**Profit and Loss Projection for Construction Material Shop**

**From year 2017 to year 2019**

|  |  |  |  |
| --- | --- | --- | --- |
| **Revenues (USD)** | **31/12/2017** | **31/12/2018** | **31/12/2019** |
| Sales | 74,160.0 | 76,384.8 | 78,676.3 |
| COGS | 55,620.0 | 57,288.6 | 59,007.3 |
| **Gross profit** | **18,540.0** | **19,096.2** | **19,669.1** |
| **Operating expenses** |  |  |  |
| Trucks maintenance | 440.0 | 484.0 | 532.4 |
| Petrol | 950.0 | 950.0 | 1,000.0 |
| Utilities | 660.0 | 726.0 | 798.6 |
| Other expenses | 1,100.0 | 1,210.0 | 1,331.0 |
| **Total expenses** | **3,150.0** | **3,370.0** | **3,662.0** |
| **Net profit** | **15,390.0** | **15,726.2** | **16,007.1** |

**Prepared by**

**Miss. Leang Mesa**